

ROI Calculator

Managed Program Mandated Recommended Suggested

Policy	Air	Car	Hotel	Total	
Policy savings opportunities	\$25,000	\$2,500	\$10,000	\$37,500	<input checked="" type="checkbox"/>
Negotiated contracts	\$0	\$45,000	\$10,000	\$55,000	<input checked="" type="checkbox"/>
Corporate loyalty awards	\$25,000	\$0	\$0	\$25,000	<input checked="" type="checkbox"/>
Payment system rebate	\$10,000	\$5,000	\$5,000	\$20,000	<input checked="" type="checkbox"/>
Reservations					
Online adoption	\$13,500	\$0	\$0	\$13,500	<input checked="" type="checkbox"/>
Web fares / promotional rates	\$12,500	\$1,250	\$5,000	\$18,750	<input checked="" type="checkbox"/>
Restriction waivers	\$10,000	\$0	\$0	\$10,000	<input checked="" type="checkbox"/>
Prepaid travel	\$0	\$0	\$10,000	\$10,000	<input checked="" type="checkbox"/>
Savings					
Audit searches	\$20,000	\$2,750	\$25,000	\$47,750	<input checked="" type="checkbox"/>
Consolidator / consortia	\$25,000	\$500	\$10,000	\$35,500	<input checked="" type="checkbox"/>
Pre-trip approval	\$25,000	\$2,500	\$10,000	\$37,500	<input checked="" type="checkbox"/>
Lost tickets / reservations	\$2,500	\$0	\$1,250	\$3,750	<input checked="" type="checkbox"/>
Credits					
Exchanged tickets	\$25,000	\$0	\$0	\$25,000	<input checked="" type="checkbox"/>
Refunded expenses	\$20,000	\$0	\$250	\$20,250	<input checked="" type="checkbox"/>
Voided charges	\$60,000	\$0	\$35,000	\$95,000	<input checked="" type="checkbox"/>
Banked tickets	\$70,000	\$0	\$0	\$70,000	<input checked="" type="checkbox"/>
Estimated Savings Total	\$343,500	\$59,500	\$121,500	\$524,500	
Estimated Savings/Trx				\$262/trx	

Estimated value of services and discounts based on the criteria provided in the ROI Parameters section. Check boxes to the right of the 'Total' column allow you to include or exclude a particular ROI category.

ROI Parameters

Air

Total Spend \$

Avg Ticket \$

Class

Car

Total Spend \$

Avg Day \$

Car Type

Hotel

Total Spend \$

Avg Night \$

Category

Other Parameters

International %

Online Adoption %

CC Rebate

Flight Pass

Policy

Calculate